

For more information:
Brad Wackerlin
Charles Industries, Ltd.
(847) 258-8458
bwackerl@charlesindustries.com



NEWS RELEASE

FOR IMMEDIATE RELEASE:

CHARLES INDUSTRIES PROMOTES JAMES P. SMITH TO SALES DIRECTOR FOR VERIZON ACCOUNT

ROLLING MEADOWS, IL (October 6, 2017) – Charles Industries, Ltd., a leading provider of innovative enclosed solutions for communications service providers, today announced the promotion of Jim Smith to Sales Director serving Verizon Communications. Previously, Smith had served as the Northeast Regional Sales Account Manager of the Verizon account since 2011 when he joined Charles as Account Manager Northeast Region.

Reporting to Joe Burke, Vice President of Sales, Smith will provide leadership and strategic account management for Charles' Verizon National Account Team. "Since joining Charles, Jim has demonstrated a commitment to serving our customers with a combination of a strong technical aptitude and strategic thinking," said Burke. "His knowledge of the Charles Universal Broadband Enclosure family of solutions as well as the complete line of Charles' innovative enclosure solutions further strengthens our customer value proposition with both the field and corporate staff at Verizon."

Smith's industry experience includes over 25 years of technology sales and management with broad-based experience in wireless and wireline telecommunications.

About Charles Industries, Ltd.

2017 marks Charles Industries' 49th year as a privately held, diversified manufacturing and technology company serving telecommunications, wireless, utility, broadband, marine and industrial markets. Founded in 1968, the company is ISO 9001:2000 and TL 9000 registered and headquartered in Schaumburg, Illinois, with five additional U.S.-based manufacturing centers. For further information, please visit www.charlesindustries.com or call (847) 806-6300.

###