

For more information:
Brad Wackerlin
Charles Industries, Ltd.
(847) 258-8458
bwackerl@charlesindustries.com



NEWS RELEASE

FOR IMMEDIATE RELEASE:

CHARLES INDUSTRIES ANNOUNCES HIRING OF BRIAN PINKSTAFF AS MIDWEST ACCOUNT MANAGER

ROLLING MEADOWS, IL (September 14, 2015) – Charles Industries, Ltd., a leading provider of Innovative Enclosed Solutions™ for telecommunications, wireless, broadband cable and utility providers and network infrastructure solutions, today announced that Brian Pinkstaff has joined the company's Telecommunications Group as Midwest Account Manager effective immediately. Pinkstaff will be responsible for management, customer support, account and market development for Telecom and MSO (Multiple System Operators) accounts in the states of Arkansas, Illinois, Kansas, Missouri and Oklahoma; and Utility accounts in the states of Arkansas, Illinois, Iowa, Kansas, Minnesota, Missouri, Nebraska, Oklahoma, and Wisconsin.

Pinkstaff brings to Charles more than 20 years of telecom and industrial experience with a broad knowledge of outside plant networks and architectures that includes fiber and copper connectivity and grounding, installation and maintenance, training and staff development. Prior to joining Charles, Pinkstaff held management and sales positions with knife-xpress, an industrial machine knives distributor, and Fisher Barton's Zenith Cutter, provider of industrial knives for manufacturing applications. At Greenlee Textron Inc., a global leader in professional tools for Communications and Utility markets, Pinkstaff served as National Sales Strategic Account Manager for AT&T. Pinkstaff also served 16 years with Verizon Telecom, 13 of which he served in outside plant assignments and three years as a Global Talent Development Manager for Verizon's Workforce Development on the U.S. Southeast and West Coasts.

"We are pleased to add Brian to our team," stated Joe Burke, vice president of sales for Charles' Telecommunications Group. "His direct experience and technical knowledge of outside plant networks and installation and maintenance practices make him uniquely qualified to support our current telecom customer partners, as well as contribute to market and account development through his background with broadband cable and utility service providers.

Pinkstaff earned his Bachelor of Arts Degree in Business Administration from Bellevue University, Bellevue, Nebraska and an Associate Degree in Computer Science from Southwest Florida College, Tampa Florida. He will be based out of his Rockford, Illinois sales office.

About Charles Industries, Ltd.

2015 marks Charles Industries' 47th year as a privately held, diversified manufacturing and technology company serving telecommunications, wireless, broadband cable, utility, marine and industrial markets. Founded in 1968, the company is ISO 9001:2008 and TL 9000 registered and headquartered in Rolling Meadows, Illinois, with five additional U.S.-based manufacturing centers. For further information, please visit www.charlesindustries.com or call (847) 806-6300.

###