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NEWS RELEASE

FOR IMMEDIATE RELEASE:

CHARLES INDUSTRIES' TELECOM GROUP NAMES DAVID MOCHAN CANADIAN SALES MANAGER

ROLLING MEADOWS, IL (August 18, 2014) — Charles Industries, Ltd. has named David Mochan as the company's Canadian Sales Manager effective immediately. In this role, Mochan will utilize his product knowledge, industry experience, account management skills and business development relationships to provide customer support while working closely with Charles' Canadian customers and distribution channel partners to further expand Charles' presence within Canadian telecommunications, broadband cable, and wireless service providers.

Mochan brings more than twenty-five years of experience in sales, design, construction and support of copper, fiber, and coax communications networks. He has held positions in sales and product management for network equipment suppliers supporting national service providers that include Bell Canada, Bell Aliant, SaskTel, TELUS, Shaw Cable, and Rogers Communications.

Mochan will report to Mark Rahmel, Director Distributor/Special Market Sales for Charles Industries. Rahmel is pleased to have Mochan rejoin the Charles Telecom Sales Team, stating "Dave is a detail-oriented sales professional who takes the time to understand customer requirements. It is great to have him back on our team to support the fiber interface enclosure initiatives he originally developed. In addition, he will be introducing Charles' expanding line of Charles Universal Broadband Enclosures (CUBE) for Small Cell and Distributed Antenna Systems (DAS), Mobile Backhaul, and Site Support applications to the Canadian wireless service providers."

Born and raised in Toronto, Mochan earned a Marketing Management degree from Ryerson University and an Advanced Fiber Optic Technology diploma from Seneca College in Toronto. He resides in Oshawa, Ontario.

About Charles Industries, Ltd.

2014 marks Charles Industries' 46th year as a privately held, diversified manufacturing and technology company serving telecommunications, wireless, broadband cable, utility, marine and industrial markets. Founded in 1968, the company is ISO 9001:2008 and TL 9000 registered and headquartered in Rolling Meadows, Illinois with five additional U.S.-based manufacturing centers. For further information, please visit www.charlesindustries.com or call (847) 806-6300.

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